Ecofleet SOLUTIONS

OPEN TENDER

CHARGING SERVICES FOR 100 ELECTRIC BUSES (FOUR LOTS) OPERATIONAL SMART CHARGING INFRASTRUCTURE AND DEPOT ACCESS

Tender Reference No.	ECF-EVCH-INV-TND-2026-008
Date of issue	9th November 2026
Lots	Four (4) lots of 25 e-buses each; 100 e-buses in total
Deadline for Submission	1st December 2026 at 17:00 Kigali time
Submission	procurement@ecofleet.rw CC: info@ecofleet.rw
Contract duration	One (1) year, renewable by written agreement
Currency	Rwandan Francs (RWF)

1. Invitation

Ecofleet Solutions Ltd, a government-owned company mandated to transform and modernise public transport service delivery in the City of Kigali, invites, under open tender procedures, all eligible and qualified bidders to provide overnight charging services for its electric bus fleet, as described in these Terms of Reference. As part of Kigali's phased electrification programme, Ecofleet requires reliable charging infrastructure and depots located near Kigali's public transport terminals.

The tender is organised in four (4) lots of twenty-five (25) electric buses each, totalling 100 electric buses. Bidders may bid for one, several or all four lots, provided they demonstrate sufficient capacity for every lot bid. Each lot must be bid for in full; partial bids within a lot will be rejected.

Ecofleet is not seeking a greenfield development. Only bidders whose smart charging stations are already installed, commissioned and active in operation, with full capacity available for the lot(s) bid, are eligible. The successful bidder must be ready to start charging immediately on signature of the contract.

2. Scope of services

The services comprise the overnight charging of Ecofleet's electric buses at the bidder's existing depot, together with bus parking and washing space, for the lot(s) awarded. Buses are off-route and will be charged between 00:00 and 05:00 hours each night.

Lot	Number of e-buses	Energy per night (25 × 290 kWh)	Battery capacity per bus
Lot 1	25	7,250 kWh	290 kWh
Lot 2	25	7,250 kWh	290 kWh
Lot 3	25	7,250 kWh	290 kWh

Lot	Number of e-buses	Energy per night (25 × 290 kWh)	Battery capacity per bus
Lot 4	25	7,250 kWh	290 kWh
TOTAL (four lots)	100	29,000 kWh	—

Parameter	Requirement	Notes
Electric buses to charge	25 buses per lot bid	4 lots × 25 = 100 buses
Charging window	00:00 – 05:00 hours	5 hours; buses off-route
Start of service	Immediately upon contract signature	Existing station, installed and operational now, with evidence
Minimum charger capacity	At least 240 kW per charger	Dual-gun smart DC chargers
Depot location	Near a public transport terminal (one or more depots)	Downtown, Nyabugogo, Bishenyi, Nyanza, Remera, Kabuga, Kimironko or any other public transport terminal; bidder to state the terminal(s) served

Bidders must demonstrate that their existing, operational infrastructure can fully charge all buses of the lot(s) bid within the overnight window, and should indicate spare capacity and scalability of the site for future fleet growth.

3. Tender documents

This tender document comprises the following documents, which shall be read as a whole:

- This Request for Tenders and Terms of Reference (Clauses 1–11);
- Annex A — Form of Tender and Bidder's Declaration;

4. Roles and responsibilities

4.1 The Contractor (selected bidder) shall provide:

- Smart charging infrastructure that is existing and operational with full capacity, located near a public transport terminal and able to charge all buses of the lot(s) bid in each overnight window, meeting the technical requirements in Clause 4.3;
- A depot near a public transport terminal with enough land space for bus parking and washing for all buses of the lot(s) bid, meeting the requirements in Clause 4.4;
- Readiness to start charging Ecofleet's buses immediately.

4.2 Ecofleet shall be responsible for:

- Specifying its charging requirements and confirming compatibility with its fleet (GB/T or other internationally accepted standards);

- Operational scheduling of bus arrival, parking and plug-in times within the 00:00–05:00 window;
- Payment of the agreed charging tariff for services delivered; and
- Oversight, monitoring and quality assurance of service levels.

4.3 Charging infrastructure requirements

The infrastructure offered must be installed, active and operational, and meet at least the following:

- Smart DC chargers of dual-gun design, with intelligent charge management, user/vehicle authentication and data reporting, compatible with Ecofleet's buses;
- Minimum rated power of 240 kW per dual-gun charger;
- Compliance with GB/T standards (including GB/T 20234 and GB/T 27930) and other internationally accepted standards (such as IEC 61851 and IEC 62196);
- Remote monitoring and management: every charger connected to a central platform (supporting open protocols such as OCPP) with real-time status, fault alerts, session and energy data, remote control, and data access for Ecofleet;
- Capacity to fully charge all buses of the lot(s) bid (290 kWh × number of buses) within 00:00–05:00 hours;
- Chargers installed, commissioned, energised and operational at the submission deadline, supported by evidence, and available to start immediately;
- Adequate grid connection and transformer capacity for the total simultaneous load, and
- Electrical protection and safety features (over-current, earth-fault, emergency stop) and a maintenance plan with spare-parts availability, with the minimum charger availability level proposed by the bidder.

4.4 Depot facility requirements

The depot shall include, in place and ready for use, at least the following:

Core operational facilities	**Support and safety facilities**
Charging bays (all buses of the lot(s) bid)	Security systems
Overnight bus parking for all buses of the lot(s) bid	Fire protection and suppression systems
Internal circulation roads and bus turning areas	CCTV and access control systems
Electrical substation, transformers and switchgear room	Site lighting for night operations
Bus washing area	Sanitary facilities and ablution blocks
Depot office / charging monitoring room	Driver and staff rest area
Staff and driver parking	Drainage and paved, all-weather surfaces

Bidders may list additional facilities (for example a maintenance workshop). The tender must include a site layout plan showing charger positions, bus parking, circulation and the access road, demonstrating adequate space for all buses of the lot(s) bid with room for expansion.

Operational priority: daytime commercial EV charging must not interfere in any way with Ecofleet's operational charging. Ecofleet's overnight bus charging schedule shall always take precedence, and bidders must propose a clear protocol separating bus charging from commercial EV services.

5. Site suitability and operational evidence

5.1 Site suitability criteria

- Located near a public transport terminal (Downtown, Nyabugogo, Bishenyi, Nyanza, Remera, Kabuga, Kimironko or any other); each depot shall state the terminal(s) served, exact address, GPS coordinates and distance to the terminal;
- Located near a road, with direct and unobstructed access for large electric buses;
- Sufficient space for charging bays, internal circulation and overnight parking for all buses of the lot(s) bid, with room for expansion;
- Sufficient land for bus parking and washing, in addition to staff and driver parking;
- A reliable three-phase electricity supply, already connected, with sufficient capacity for the total depot load; and
- All permits required to operate a charging station.

5.2 Operational evidence and site inspection

Requirement	Specification
Operating permits	Valid permits and approvals required under Rwandan law to build and operate the depot and charging station.
Commissioning evidence	Commissioning records and photographs of installed chargers showing make, model, rated power (minimum 240 kW per charger) and standards complied with.
Grid connection	Evidence of the utility connection, transformer capacity (kVA) and electricity supply arrangement serving the depot.
Site inspection and testing	Ecofleet reserves the right to inspect the site and test the chargers, including a live charging test with an Ecofleet bus, before any award. By submitting a tender, the bidder agrees to give access for this purpose.

6. Eligibility and mandatory documents

A tender shall be rejected as non-responsive if any of the following is missing, invalid or expired at the submission deadline:

No.	Mandatory requirement	Details
6.1	Legal status	Certificate of registration (RDB) or proof of legal capacity under Rwandan law to enter into long-term commercial agreements; ownership/directorship information; company or individual profile.

No.	Mandatory requirement	Details
6.2	Operational infrastructure	Existing, operational smart chargers near a public transport terminal with full capacity for the lot(s) bid, meeting Clause 4.3 and evidenced as per Clause 5.2. Mandatory and non-waivable.
6.3	Location and readiness	Depot near a public transport terminal and a road, with enough land for parking and washing all buses of the lot(s) bid, and ability to start charging immediately.
6.4	Site documents	GPS coordinates; site photographs; site area (m^2 or ha); number of bus parking spaces and washing area; distance to the terminal(s) served.
6.5	Evidence of charging infrastructure	Utility connection approval, charger datasheets (make, model, rated power, GB/T and other standards), photographs, and details of the remote monitoring platform.
6.6	Site layout plan	Depot layout showing charger positions, parking bays, washing area, circulation and access road, demonstrating space for all buses of the lot(s) bid.
6.7	Capacity and readiness plan	Lot(s) bid; total charging capacity (buses per night); infrastructure and services offered; spare capacity; earliest date Ecofleet buses can be charged.
6.8	Price Schedule	Annex A fully completed, signed and stamped by the authorised representative.
6.9	Cover letter	Signed letter on letterhead stating the lot(s) bid, total buses to be charged, and confirming compliance with eligibility criteria.
6.10	No conflict of interest	Declaration of no undisclosed relationship with Ecofleet employees or management.
6.11	RRA tax clearance	

7. Preparation and submission of tenders

- Tenders shall be prepared in English, with tariffs in RWF, VAT-exclusive and VAT-inclusive amounts shown separately.
- Tariffs shall be fixed, all-inclusive of energy, equipment, operation, maintenance, monitoring, security, utilities, insurance, overheads, profit and statutory charges, and shall remain firm for the contract duration.

- Submission is electronic, PDF documents as one (1)Folder , by e-mail to procurement@ecofleet.rw CC: info@ecofleet.rw before the deadline. Email Subject: "**Tender — EV Bus Charging Services — ECF-EVCH-INV-TND-2026-008**".
- **Tenders received after the deadline of 20th November 2026 at 17:00 (Kigali time) will be rejected.**

8. Evaluation and award

Evaluation will be conducted in successive stages; only tenders passing each stage proceed to the next:

Stage	Basis of assessment
Stage 1: Administrative compliance	Completeness and validity of the documents listed in Clause 6; eligibility verification.
Stage 2: Technical evaluation	Assessment of installed chargers, location and site suitability, with site inspection and live charging test as required, and independent verification of material claims (due diligence).
Stage 3: Financial evaluation	Arithmetical correction (unit rates; amounts in words prevail over figures) and comparison of the proposed charging tariffs.

Evaluation criterion	Weight
Technical compliance of chargers (minimum 240 kW dual-gun, GB/T and international standards, remote monitoring)	30%
Location near a public transport terminal, road access, and land space for parking and washing the buses of the lot(s) bid	10%
Financial (proposed charging tariff)	60%
TOTAL	100%

Contracts will be awarded lot by lot to the bidder with the highest combined score for that lot. A bidder may be awarded more than one lot only where it has demonstrated sufficient capacity for all lots awarded. Abnormally low tariffs may be queried and, if not satisfactorily justified in writing, may lead to rejection.

9. Contract conditions

Contract period	One (1) year from the date of commencement, renewable on expiry by written agreement between the parties. The term covers onboarding, compatibility testing and the operational charging period.
Start of service	Immediately on signature, following compatibility testing with the bus manufacturer.
Payment terms	Payment of the agreed tariff for charging services delivered, in accordance with the contract.

Cost responsibility	Unless agreed otherwise in writing, the Contractor bears all costs of: the remote monitoring platform, software and data connectivity; compatibility testing with the bus manufacturer; any upgrades or additional works needed to serve the lot(s) to the required standard; and insurance, security and utilities of the depot and charging infrastructure. Ecofleet may assume specific cost components in writing where in the project's commercial interest.
Insurance and safety	The Contractor shall maintain adequate insurance, comply with safety regulations, and remain liable for the safety of its personnel and for damage to buses and installations arising from its operations.

10. Technical standards, service levels and conflict of interest

- Charging services shall comply with the standards in Clause 4.3, and no deviation is permitted without Ecofleet's written approval.
- Ecofleet's overnight schedule has absolute priority over any commercial charging at the depot.
- The Contractor shall provide Ecofleet with data access to the monitoring platform and shall meet the minimum charger availability level proposed in its tender.
- Bidders must disclose any actual, perceived or potential conflict of interest. Failure to disclose a material conflict may result in immediate disqualification.

11. Reservation of rights

The Employer reserves the right, at its sole discretion and in accordance with applicable procurement requirements, to accept or reject any tender, cancel the procurement process, or reject all tenders prior to contract award. The Employer shall not be liable for any costs incurred by bidders in preparing and submitting their tenders.



Aubin RUKERA
Chief Executive Officer

Ecofleet Solutions Ltd

ANNEX A — FORM OF TENDER AND BIDDER'S DECLARATION

To: Ecofleet Solutions Ltd, Kigali, Rwanda

Charging Services for 100 Electric Buses — Tender Ref. **ECF-EVCH-INV-TND-2026-008**

Having examined the Terms of Reference, we offer to provide the charging services described therein for the lot(s) and tariffs stated below:

Description	Amount
Lot(s) bid for (Lot 1 / 2 / 3 / 4)	
Total number of buses to be charged	
Terminal(s) served and depot address	
Proposed charging tariff per kWh, excluding VAT (RWF)	
VAT at 18% (RWF)	
Proposed charging tariff per kWh, including VAT (RWF)	
Tariff in words (VAT inclusive)	
Spare capacity (additional buses per night)	
Earliest date Ecofleet buses can be charged	
Minimum charger availability proposed (%)	

We declare that: (i) this tender is valid for ninety (90) calendar days from the submission deadline and is binding on us; (ii) the information and documents submitted are true, accurate and current; (iii) we are not bankrupt, under liquidation, or debarred from public procurement; (iv) we have no conflict of interest in relation to this tender; and (v) we agree to site inspection and a live charging test before award.

Name of bidder	
Authorised representative / title	
Address / telephone / e-mail	
TIN	
Date	
Signature and company stamp	