



Zipline

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# Request for Proposal (RFQ)

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**Service:** Supply of Warehouse, Packing Station, and Facility Equipment

For Zipline Facility in Karongi

2026-05-14

**Issued by:** FlyZipline Rwanda Ltd.

**RFQ Number:** ZRW-RFQ-2026-06

**Issue Date:** May 14th, 2026

**Response Deadline:** May 21st, 2026

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## 1. Introduction

Zipline Rwanda invites qualified suppliers to submit quotations for the supply and delivery of the items listed below for warehouse operations, packing stations, receiving stations, and associated facility support areas.

## 2. Scope of Supply

The supplier shall provide pricing, specifications, lead times, warranty details, and delivery timelines for the requested items.

## 3. Supplier Requirements

Suppliers are requested to include:

- Company profile and contact details
- Unit pricing and total pricing
- Delivery timelines
- Warranty information where applicable
- Validity period of quotation
- Applicable taxes and shipping costs
- Payment terms
- Photos of items/catalog they intend to sell to Zipline for confirmation purposes.

## 4. Delivery Location

To be communicated during delivery

## 5. Commercial Terms

- Prices should be quoted in [RWF]
- Delivery should include all logistics and handling costs
- Partial deliveries must be clearly indicated
- Zipline reserves the right to accept or reject any quotation in whole or in part

## Attached Documentation

Please find attached with this RFQ the detailed Bill of Quantities (BOQ) and item specifications forming part of this RFQ.

Suppliers are requested to review the attached list carefully and provide quotations for the specified items accordingly.

### **Evaluation Criteria**

Quotations will be evaluated based on:

- Compliance with specifications
- Price competitiveness
- Delivery timeline
- Warranty and after-sales support
- Supplier experience and reliability

### **13. Submission Instructions**

Submit proposals electronically in **PDF format** to:

- africa.procurement@flyzipline.com
- richmond.ayariga@flyzipline.com

**Subject Line:**

**RFQ Response – Supply of Warehouse, Packing Station, and Facility Equipment RW3, Karongi – Zipline Rwanda Ltd.**

### **14. Terms & Conditions**

- Zipline reserves the right to accept or reject any proposal
- All costs related to proposal preparation shall be borne by the bidder
- All information shared must be treated as confidential

We appreciate your interest in partnering with Zipline Rwanda Ltd. and look forward to receiving your proposal.