**Technical Proposal Template**

**Project name: Energising Development - GeCCo / SCALE.up**

**Score:**

- Implementation Strategy, and understanding & interpretation of the ToRs objectives: 35%

- Implementation plan: 20%

- Learning & innovation: 15%

- Coordination with GIZ: 15%

- Further requirements: 15%

**Application instructions:**

Submit your Technical Proposal via email to: [giz-ruanda@giz.de](mailto:giz-ruanda@giz.de).

**In the email submission please include the following information:**

\*Email subject title: [Project name]: [Insert company name]

**NOTE:**

Application deadline: ………/……/.……

## Organizational Background Details

|  |  |  |
| --- | --- | --- |
| Name of the company |  | |
| Contact person | **Name:** | **Position:** |
| Full contacts of the company | **Physical:** | **Postal:** |
| **Telephone:** | **Email:** |
| Category of the company | |  |  |  | | --- | --- | --- | | 1. | Distributor |  | | 2. | Agent/Selling shops |  | | |
| Areas of active operation (district & sector level) |  | |

## Type of promoted electric cookstove

|  |  |  |  |
| --- | --- | --- | --- |
| # | Type of promoted electric cooking appliance | Stove Name | Warranty Period |
| 1 | Electric Pressure Cooker/EPC |  |  |
| 2 | Induction Cooktop |  |  |

**NB:** Add additional or delete rows as appropriate

## Description of the metering system and data management tool

Describe whether the appliances have built-in or external electricity metering system, as well as the used data management tool for the retrieved and recorded data.

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## Brief description of the business model for each type of eCooking appliances (Include information encompassing the supply chain, incl. shipping timelines, etc., as well as the delivery model to the customer, especially focusing on business model aspects such as payment modalities).

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|  |

**NB:** Add additional or delete rows as appropriate

## Other eCooking financing programme

|  |  |
| --- | --- |
| Does the company have access to EDCL Eligibility tool | Yes  No |
| Does the company participate in any other programme similar to RBR for eCooking? | Yes  No  If yes, please mention the programme name and the supporting organization name.  Programme name: …………………………..  Financing organization: …………………….. |
| Does the company receive revenues from the carbon market based on electric cooking | Yes  No |

## Historic sales record for each type of electric cooking (to be verified)

***Should specify separately sales incurred in Rwanda and in the East African region if any***

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| --- | --- | --- | --- | --- | --- | --- |
| # | Stove name | Q1 2024  (Jan-March) | Q2 2024  (Apr-Jun) | Q3 2024  (Jul-Sept) | Q4 2024  (Oct-Dec) | Q1 2025  (Jan-March) |
| 1 |  |  |  |  |  |  |
| 2 |  |  |  |  |  |  |
| 3 |  |  |  |  |  |  |
| 4 |  |  |  |  |  |  |

**NB:** Add additional or delete rows as appropriate

## Sales forecast for the next 6 months

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| # | Appliance type | Current Stock or on order  (to be specified) | Q4 2024  (Apr-Jun) | Q1 2025  (Jul-Sept) |
| 1 |  |  |  |  |
| 2 |  |  |  |  |
| 3 |  |  |  |  |
| 4 |  |  |  |  |
| 5 |  |  |  |  |
| 6 |  |  |  |  |

**NB:** Add additional or delete rows as appropriate

## Required checklist:

Please attach to your application the followings:

company’s cooperation agreement with REG

Authentic laboratory test certificate for eCooking performances from a recognized institution

Company profile

​​ Company registration certificate

​​ Valid RSSB certificate

​​ Valid RRA certificate

​​ Company annual income statement of the last financial year

## Lot applied for

|  |  |  |
| --- | --- | --- |
|  | **Description** | **Number of stoves to be sold** |
| **Lot 1** | Small scale distribution | Up to 150 |
| **Lot 2** | Medium scale distribution | Up to 300 |
| **Lot 3** | Large scale distribution | Up to 500 |

## Technical methodology of the implementation strategy and process (35%)

**Description of the intended strategy or business model to be used toward achievement of the project objectives, and for delivering the appliances to customers particularly living outside Kigali, and the rebate per unit of electricity consumed to beneficiaries in line with the project objectives.**

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## Processes (20%)

## Provide and describe the implementation plan, including all necessary anticipated work steps, milestones and schedule, towards sales results achievements

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|  |

## Learning & Innovation (15%)

## Description of the measures to be undertaken for promoting scaling-up effects

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|  |

## Project coordination design (15%)

## Description of intended approach for coordination with GIZ, as well as data records on incurred sales and monitoring of appliances use for further verification process

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|  |

## Further requirements (15%)

|  |  |
| --- | --- |
| Description of adopted measures to ensure accurate functioning of the metering system with maximum protection from tampering. |  |
| Description of a comprehensive plan on how the intended project implementation approach will incorporate gender equality |  |