



## REQUEST FOR PROPOSALS

No. HPI20250502RW

### SUPPLY OF HIGH GENETIC MERIT BULLS FOR SEMEN PRODUCTION.

<b>RFP Release Date:</b>	14 <sup>th</sup> May 2025
<b>Question/ Inquiry Submission Deadline:</b>	30th May 2025
<b>Proposal Submission Deadline:</b>	6 <sup>th</sup> June 2025
<b>Selection Committee review</b>	13th June 2025
<b>Notification of award</b>	23rd June 2025
<b>Award agreement negotiation and signing</b>	11th July 2025
<b>Electronic submission to the attention of:</b>	<b>Heifer International Rwanda</b>
<b>Electronic submission:</b>	<a href="mailto:procurement-rw@heifer.org">procurement-rw@heifer.org</a>
<b>Contact information for inquiries about this RFP:</b>	<a href="mailto:procurement-rw@heifer.org">procurement-rw@heifer.org</a>





## **1. BACKGROUND**

### **1.1. Context and background**

Heifer International Rwanda (HIR) is a Nonprofit and International Non-governmental Organization with the mission to alleviate hunger and poverty, while caring for the environment through sustainable agricultural practices. In collaboration with the Government of Rwanda and other relevant partners, this project has now grown to cover the whole country to become the flagship program known as “one cow per poor family”.

Heifer International Rwanda projects focus on improving income and nutritional status, mobilizing farmers, and promoting local capacity through training of project participants, promoting market linkages for dairy value chain actors, improving the quality of livestock through artificial insemination services, empowering rural women, building resilience through sustainable agricultural practices, and connecting local communities to business development services.

Heifer International Rwanda is in partnership with the Government of Rwanda through the Ministry of Agriculture and Animal Resources for the implementation of the Rwanda Dairy Development Project (RDDP II). Under this partnership, Heifer International Rwanda would like to procure suitable bidders to supply and deliver cowsheds construction materials.

### **2. Scope of Work/ Description of Goods.**

The main objective of this tender is to procure and supply 10 high genetic merit bulls to enhance the quality and productivity of local cattle breeds through improved semen production for artificial insemination (AI) programs.

#### **Summary: Number of bulls per breed**

<b>SN</b>	<b>Name of the breed</b>	<b>Tentative total number of bulls</b>
1	Holstein-Friesian	10

#### **I. Technical specifications for each breed**

##### **1. HOLSTEIN-FRIESIAN BREED**

**Breed:** Holstein-Friesian

**Tentative number:** Ten (10) bulls

##### **1.1. Technical specifications:**





### **1.1.1 General characteristics of the bulls:**

- The Bulls must be PURE Breed Holstein-Friesian.
- Each animal will be individually identified by means of a unique number on a clearly visible eartag.
- Each bull must have a complete identification of the Artificial Insemination station or breeding programme of origin and be officially registered.
- The pedigree of each bull must be precise and show at least three generations in its ascendance.
- Age of each bull: between 1 year to 2.5 years and Genomically tested.
- The bull must be selected from other bulls reared or registered in the same breeding program.
- Be already trained on mounting and semen production.
- Gives good quality semen: sperm post-thaw motility test be above 45%.

### **1.1.2 Phenotypic characteristics of the bulls**

- The Bulls must have the typical standard (colour, size, stature) of the breed.
- Good general status.
- Good temperament.
- Conformation characters: Good conformation, dairy character, capacity, rump, feet and legs correct

### **1.1.3 Results of the pedigree and genomic tests**

- The performance index of the Bull must be recorded in an official bull catalogue.
- The Bull must have successfully completed the pedigree and genomic tests (Milk, Protein, Fat,) with accuracy above 60%.
- Total Performance Index (TPI) or Profit index or breeding value should be above the country breed average for most of the economic traits and functional traits (conformation characters, calving ease, fertility);
- Conformation characters: good results for the conformation, the dairy character, the capacity, the rump, feet and legs, the mammary system.
- Productive Life (PL) index should be above the breed average.

## **1. 2 Country of origin**

The Bulls should come from European countries – specifically countries that participate in international bull evaluation and international committee for animal recording.





## **II. Experience**

Interested companies should have experience in sourcing and importation of livestock for breeding purposes and ability to work with bull stud in INTERBULL Member Countries, adherence to the international guidelines and standards in transportation of Animals, Humane handling of Animals.

## **III. Other requirements**

### **III.1 Health requirements**

The Bulls must be, within 24 hours of departure for Rwanda, inspected by a Vet and have not exhibited any sign of infectious or contagious disease and not have any external parasites.

NB: A Veterinary Health Certificate to be agreed upon with RAB and should cover all the requirements as specified.

### **III.2 Selection**

The Selection team should have expertise in animal breeding, animal health and semen quality, Animal Transportation and experience in working with AI centres. After selection of the bulls by the supplier's selection team from a reputable bull centre, the supplier will submit relevant information (bull registration document, bull catalogue containing genetic values, clear 3 pictures (front view, rear view, side view) of the bull) related to all details of the selected bulls, to RAB for review and approval of the bulls before freight arrangements.

## **3. Technical Requirement**

Quotations must include the following information at a minimum. Incomplete quotations may be rejected.

- a. Full company name, physical and mailing address, and country of registration of bidder. Individual people and joint ventures are not allowed to participate in this tender.
- b. Description of bull's specifications, the quality and sources of origin.
- c. References from previous clients or case studies demonstrating the supplier's ability to meet livestock requirements.
- d. The supplier's track record for reliability in terms of quality, timely deliveries, and customer service.
- e. The supplier must provide an official Certificate of Origin for each type of breed, indicating the country where the bull was bred.





- f. The supplier should possess a credit line contract or bank statement of minimum 200 million Rwanda Francs as a proof for ability to deliver.
- g. The successful bidder shall submit a performance guarantee of 10% of the contract price before signing the contract.

The technical and financial proposals should be submitted separately in PDF format, both clearly marked with the RFP Reference Number above.

Proposals (both technical and financial) must be submitted electronically to email: [procurement-rw@heifer.org](mailto:procurement-rw@heifer.org) with clear subject line: **“(Supply of High Genetic Merit Bulls for Semen Production)”** and submitted by **Friday, 6th June 2025 at 5:00pm** Kigali time.

#### **4. Administrative Requirements**

The bid documents **must** include the following administrative documents at a minimum.

- Company Registration Documents. Certificates/licenses issued by RDB.
- Valid Tax Clearance Certificate issued by RRA.
- Corporate Income Tax Declaration issued by RRA
- Valid Certificate of good standing/non-Bankruptcy certificate issued by RDB.
- Valid RSSB Clearance Certificate.

***Note: Failure to meet a single administrative requirement will result in disqualification of the Service provider from further technical evaluation.***

#### **5. Financial Proposal**

Proposed budget priced in **Rwandan Francs (Rwf)** must be submitted separately electronically. The pricing information should not appear in any other section of the proposal other than the financial proposal. The registered company shall be entirely responsible for all applicable taxes, transportation to the delivery site, and offloading of the bulls.

Submission must be in English and typed single-spaced on standard type white paper. All pages must be numbered, including the RFP reference number and name of the organization at the bottom of each page.

#### **6. Evaluation of Proposals:**

- a) Selection method: The procurement selection committee will evaluate the proposals using the **Quality-Cost Based** methodology as detailed below:
  1. Preliminary examination of administrative requirements compliance with this Request for Proposals on a pass/fail basis.
  2. Detailed Technical evaluation will contribute 60%.
  3. Financial scores will be allocated 40% to determine the best evaluated bid.

***Proposals failing at any stage will be eliminated and not considered in subsequent stages.***





- b) Minimum technical score: The mark required to pass the technical evaluation is 70% of the Technical Score.
- c) Total scores: Total scores shall be determined using a weighting of 60% for technical proposals and a weighting of 40% for financial proposals.

## 7. Selection Criteria

Technical proposals will be evaluated according to the following criteria:

Technical Criteria		Weighting (%)
Experience of the firm and past performance	Proven working experience of minimum 5 years with reputable organizations in the supply of livestock.	15
	Provide at least two (2) certificates of good completion for the past performance in importing and supplying livestock for breeding purpose.	15
Delivery Timeline	Clear and specific delivery timelines and conditions to ensure bulls are delivered in good health.	15
	Demonstrated financial capability to supply the required number of livestock within the agreed timeframe.	15

## 8. Late submissions and verification

Proposal received after the submission deadline will not be considered. Bidders are responsible for ensuring their proposals are submitted according to the instructions stated herein.

Heifer retains the right to terminate this RFP or modify the requirements upon notification to the bidders.

## 9. Validity of Proposals

Proposals submitted shall remain open for acceptance for 90 days from the last date specified for receipt of the proposal. This includes, but is not limited to pricing, terms and conditions, service levels, and all other information. If your organization is selected, all information in this document and the negotiation process are contractually binding.





## **10. Limitations**

This RFP does not represent a commitment to award a contract, to pay any costs incurred in the preparation of a response to this RFP, or to procure or to contract for services or supplies. Heifer reserves the right to fund any or none of the applications submitted and reserves the right to accept or reject in its entirety and absolute discretion any proposal received as a result of the RFP.

## **11. Intellectual Property**

**Section 1. Ownership Generally.** Subject to Section 8.2 below, any intellectual property (including but not limited to copyrights, trademarks, service marks, and patents), intellectual property rights, deliverables, manuals, works, ideas, discoveries, inventions, products, writings, photographs, videos, drawings, lists, data, strategies, materials, processes, procedures, systems, programs, devices, operations, or information developed in whole or in part by or on behalf of Contractor or its employees or agents in connection with the Services and/or Goods (collectively, the “Work Product”) shall be the exclusive property of HPI. Upon request, Contractor shall sign all documents and take any and all actions necessary to confirm or perfect HPI’s exclusive ownership of the Work Product.

**Section 2. Prior-Owned Intellectual Property.** Any intellectual property owned by a Party prior to the Effective Date (“Prior-Owned IP”) shall remain that Party’s sole and exclusive property. Regarding any of Contractor’s Prior-Owned IP included in the Work Product, Contractor shall retain ownership, and hereby grants HPI a permanent, non-exclusive, royalty-free, worldwide, irrevocable right and license to use, copy, reproduce, publicly display, edit, revise, perform, and distribute said intellectual property, in any format or any medium, as part of the Work Product.

**Section 3. Work Made for Hire.** To the extent copyright laws apply to the Work Product, the Parties agree that (a) HPI specially ordered or commissioned the Work Product, (b) the Work Product is a “work made for hire” under United States copyright laws, and (c) HPI shall be deemed the author thereof and shall own all right, title, and interest therein. To the extent such rights, in whole or in part, do not vest in HPI as a “work made for hire”, Contractor hereby irrevocably grants, assigns, and transfers to HPI, exclusively and in perpetuity, all of Contractor’s rights of any kind or nature, now known or hereafter devised, in, to, and in connection with the Work Product, and HPI shall solely and exclusively own any and all rights therein, and in the elements thereof, including but not limited to any and all allied, ancillary, subsidiary, incidental, and adaptation rights. Contractor hereby waives any and all rights known as “moral rights”, and any similar rights, which Contractor may have in connection with the Work Product. The description of Services and/or Goods provided in this Agreement shall in no way limit the manner in which HPI may use the Work Product.